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# SoftQual

# Increase Loan Conversion by Avoiding Credit Inquiry Triggers

Increase earnings by prequalifying a consumer's credit with SoftQual! Before a consumer applies for a loan, pull a soft credit report to match the borrower to the right loan program, while avoiding the competitor's credit inquiry trigger program

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## Increase Approvals

Get better approval rates by prequalifying your leads before they apply for a loan



## Cut Costs

Significantly lowers the up-front cost of qualifying borrowers



## Avoid Loss

Stop competitors from monitoring your prospects with a soft pull

#### **INSTANT OPTIONS**

Within seconds, match potential customers to loan opportunities on the spot

### CONVERT PROSPECT

Turn prospects into loyal customers by presenting and explaining their loan options up front without impacting their FICO score

#### UNLIMITED CONTACT

Whether via web, phone, or in person, respond to a consumer's interest in real-time to close the deal faster

### COMPLETE REPORT

Get a complete FICO<sup>®</sup> score and report that includes high credit limits, current account status, payment amounts, and more





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